



More than just a connection

AUTHORIZED DISTRIBUTOR

COMMSCOPE®

BRANDS

COMMSCOPE®
SYSTIMAX®

COMMSCOPE®
NETCONNECT®

ADC
KRONE

PARTNERS TO

M-TEC

CBielectric
telecom cables



Company Overview

BustQue is a leading importer, exporter and distributor of all networking cables, peripherals, equipment and other components essential to building robust information and telecommunications networks. Founded over 17 years ago, the company delivers critical parts and accessories to ICT sector customers throughout South Africa from its head office in Edenvale, Gauteng. We also supply to countries across the entire African continent.

BustQue's competitive advantage is that we have a large warehousing facility on site, in which we store an ample reserve of every product we offer. This means we can supply our customers with their required ICT components on demand and with a very fast turnaround time on delivery.

Through our founding member, Riaz Choonara, we have established good standing in the industry and have become a highly sustainable business that is respected for our integrity, service excellence and customer care. Having served one of the biggest ICT players in the country, Mr. Choonara brings over 25 years experience to the business. He continues to provide strategic direction, focuses on enhancing operational efficiencies and nurtures staff competencies, all in service to BustQue's valued clients.





Our values

We're driven by a set of ideals that have guided us since our inception:

- Always provide the very best service and products possible
- Make realistic promises and over-deliver on those promises
- Always conduct business with pride and ethics
- Always remain a true BEE company, not only providing work opportunities, but through previously disadvantaged people, managing the company
- Treat all people related to the company directly and indirectly with respect and dignity

Empowerment

BustQue is a 100% black owned, BEE compliant company. However, our transformation efforts do not stop there. We are committed to contributing to the development of our society by employing previously disadvantaged people and imparting valuable knowledge and skills to them, even up to management level. We believe that our investment in talent today helps towards creating the prosperous and equitable South Africa of tomorrow.

Customers

Many well-known enterprises, managing some of the largest IT installations in Africa, put their trust in BustQue's ability to quickly deliver the right products for their needs. They include the Department of Justice, the Angolan Government, Transnet, AutoPage Cellular, ACSA, Liberty Life, Absa Bank, Gauteng Online, SARS, the South African Reserve Bank, and the Civil Aviation Authority.

From data centres to computer rooms, and even small or home offices, BustQue's range of popular, always-in-stock products are available at short notice and delivered right to your doorstep.

We also supply downstream distributors who sell our products on to local outlets, like computer shops and network consultants, as well as local organisations and end-users.

Services



BustQue's Sustainability can be attributed to our focus on excellent service delivery and putting our customers first. We believe in building long-term relationships through ethical and honorable trade, fair pricing and the kind of friendly assistance that keeps our clients coming back for more.

Our core services include:

- **Consultation** on the correct components, technical considerations and installation procedures for any given scenario
- **Design** services for racks, structured cabling, KVM solutions, remote power management, and more
- **Project Management** competencies, such as PRINCE2 and PMBOK, to offer input relevant to the specific phase and conditions of your assignment
- **Support Services**, such as assistance with warranty claims and product replacements
- **Accreditation** - we have and will always assist empowering cabling companies to achieve recognized accreditation and certification from our business partners.



Always-in-stock products

Our main service is our stock holding of popular networking brands to rapidly satisfy on-demand orders. We use a computerised warehouse management system to carefully control our stock levels and inventory turnover. This ensures we always have sufficient quantities of the right products on hand with minimal holding costs, allowing us to offer the most reasonable prices.



Professional staff

With more than 20 knowledgeable staff on hand to help you, you can be sure your order will be taken promptly and fulfilled accurately. Our managers also track each order to keep delivery times to an absolute minimum.



Delivery

Our logistics operations allow us to deliver anywhere across South Africa and we supply to the rest of Africa on a collection basis. We follow strict safety protocols and take due care when storing and transporting products to make sure they arrive on time and in good condition. Our drivers, logistics partners and warehouse staff are trained in product handling and protection, as well as road safety.

Products

BustQue stocks a wide range of high quality network cables, accessories and equipment from some of the world's top brands. Our market segments include ICT infrastructure development, general networking, security operations and infrastructure, data centres, FTTH (fibre-to-the-home), telephony or any associated ICT projects. Below is an overview of our product range.

Structured Cabling Solutions

- Commscope: Systemax and Netconnect
- ADC KRONE
- BustQue Cabling Solutions - Cat5e, Cat6, Cat6a



Data Centre Solutions

- Infrastructure Solutions
- Data Centre Racking Solutions
- Remote Power Monitoring / PDU
- Matrix KVM Deployment



Racking Solutions

- 19" Server Racking Solutions
- IP Rated Wall Boxes and IP Rated Racks
- Wall Boxes
- ETSI Racks
- EV Racking



Labelling Solutions

- Brady Product Offering
- Brother Product Offering



Fibre Optics

- Fibre Optic Cable
- Fibre Optic Patch Cord
- Fibre Test Equipment / Splicers / OTDR
- Fibre Optic Patch Panels
- FTTH Product Suite
- Blown Fibre Product Suite



Krone Fibre Guide Raceway

- Raceway with accessories



Testers & Tools

- Fluke
- Fibre Optic Test Equipment
- Copper Test Equipment
- Fujikura



Infrastructure - Routing

- PVC
- Bosal
- Accessories



Electrical

- Cable
- Skirting
- Accessories



Switching

- TRENDnet
- D-Link



UPS

- Static UPS
- Generator Sets



Environmental Monitoring

- Monitoring at Rack Level
- Monitoring at Room Level



CCTV

- Coaxial Cable
- BNC
- HIK Vision
- TIDY





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